

INVESTING IN SALES CAREERS

Georgia-Pacific is one of the world's leading manufacturers and marketers of building products, tissue, packaging, paper, cellulose and related chemicals. With renowned professional brands such as enMotion® towels and dispensers, Angel Soft® bath and facial tissue, Compact® tissue and dispensers, Brawny Industrial® wipes, and Dixie® tabletop products, the company places high value on each team member who is responsible for selling its many innovations.

As a result, the sales professionals at Georgia-Pacific are carefully trained and educated, inspiring greater opportunities for success. This commitment, and a business philosophy that empowers entrepreneurial thinking, translates into enhanced knowledge and more paths for career advancement. The journey begins with Georgia-Pacific's introductory sales programs.









ENTRY-LEVEL SALES ASSOCIATE

Compared to sales industry roles that require immediate self-training in the marketplace, the Georgia-Pacific sales associate program is a unique and structured system that enhances business skills and prepares participants for leadership.

The program is an in-depth study of what it takes to bring a product to market and the specific value of Georgia-Pacific Professional brands. Participation includes:

- Competitive salary with bonus opportunities
- 6-8 weeks of training through the Georgia-Pacific JumpStart program at corporate headquarters in Atlanta
- Exposure to business leaders, manufacturing facilities, departmental operations, and product and service education
- 6-12 month inside sales assignment prior to sales territory deployment
- Project work in a variety of business applications
- Territories in major markets such as Chicago, Austin, San Francisco, San Diego, Dallas, Philadelphia, Atlanta and more
- Promotion to the role of Georgia-Pacific Sales Professional Account Executive and relocation to a sales territory
- Continuous career training and development
- A wealth of opportunities for career advancement

The Entry-Level Sales Associate program is available for recent graduates with a sales or business-related degree at an accredited college or university.

RESOURCES FOR GREATER REWARDS

The Georgia-Pacific sales training program offers a strong foundation to start your promising sales career.

A combination of industry expertise and a broad portfolio of valued products can provide everything you need to start achieving your professional goals.

Apply now at gpcampus.com

